# Why Contractors Should Consider Transitioning Their Fleet to Electric Vans



As sustainability and cost-efficiency become increasingly important in the business world, more contractors are considering transitioning their fleets from traditional gasoline-powered vehicles to electric vans (EV vans). This shift is not just a response to environmental concerns, but a strategic decision that can provide long-term financial benefits, improve operational efficiency, and help future-proof the business. Here are several reasons why contractors should consider the transition to EV vans:

# 1. Cost Savings on Fuel and Maintenance

One of the most significant advantages of EV vans is the reduction in fuel costs. While gasoline prices fluctuate, the cost of charging electric vehicles is consistently lower, especially for contractors who can charge their vans overnight at lower electricity rates. Additionally, EVs have fewer moving parts than traditional internal combustion engine vehicles, leading to <u>lower maintenance costs</u>. There's no need for oil changes, fuel filters, or timing belts, and the brakes last longer due to regenerative braking systems in EVs.

According to the U.S. Department of Energy, electric vehicles can reduce fuel costs by up to 50% compared to gasoline vehicles, and maintenance costs by up to 40% over the vehicle's lifetime. These savings can make a big impact on contractors operating large fleets.

## 2. Environmental Benefits

Transitioning to EV vans aligns contractors with sustainability goals, which are becoming increasingly important for both clients and regulatory bodies. EVs produce zero tailpipe emissions, reducing the

carbon footprint of a contractor's fleet and helping to meet regulatory standards aimed at cutting greenhouse gas emissions. This can be a competitive advantage as more companies and municipalities are prioritizing sustainability when choosing contractors.

Furthermore, electrifying a fleet can improve a company's image, attracting eco-conscious clients and enhancing the brand's reputation as an environmentally responsible business.

# 3. Government Incentives and Tax Breaks

Many governments offer financial incentives to encourage businesses to adopt electric vehicles. These incentives include tax credits, rebates, and grants for purchasing electric vans, as well as subsidies for installing EV charging infrastructure. In the U.S., the <u>federal tax credit for electric vehicles</u> can be as high as \$7,500 per vehicle, depending on the make and model.

In addition to federal programs, many states and municipalities offer their own incentives, further lowering the cost of transition. Contractors who switch early can take full advantage of these benefits before the incentives begin to phase out as EV adoption increases.

# 4. Operational Efficiency

EV vans provide operational advantages that make them well-suited for contractors. The instant torque of electric motors, even with a full load, allows for smoother driving in urban environments with frequent stop-and-go traffic. Moreover, many modern electric vans come with advanced telematics systems that enable fleet managers to monitor vehicle performance, track energy usage, and optimize routes for maximum efficiency.

One of the biggest considerations for contractors is the battery range of the EV. The newest Ford e-Transit has a range of 125 to 159 miles. If you have technicians, parts runners or other employees that don't drive long ranges, this could make economic sense. Allow them to charge overnight at their home or your branch so they're fully charged each morning. If their routes have DCFC (Level 3 chargers) available, they can recharge their EV to 80% in approximately 30 minutes.

Another new innovation coming in 2025 is <u>Ram's new Ramcharger</u>. Although initially expensive, it provides 145 miles of battery-only range but has a v6 engine that acts as a generator to recharge the batteries. As you drive the truck, it recharges the batteries so you get a range of 690 miles on a tank of gas. We think this is the perfect technology for contractors because you get all the benefits of an EV but you'll never run out of power as long as you have gasoline in the tank.

# 5. Future-Proofing the Business

As governments worldwide introduce stricter emissions regulations, businesses will eventually be required to reduce their carbon footprints, especially in transportation. Cities like London and Paris have already implemented low-emission zones, and similar policies are being adopted across the U.S. and Europe.

Transitioning to EVs also ensures that contractors are not left behind in technological advancements. As the EV market grows, innovations such as vehicle-to-grid (V2G) technology will allow EV fleets to become energy assets, potentially selling electricity back to the grid during peak times.

## 6. Improved Driver Experience

Electric vans often offer a more comfortable driving experience compared to traditional vehicles. EVs are quieter, produce less vibration, and have smoother acceleration. This can lead to less fatigue for drivers, especially on long routes or during a full day of work. A more comfortable and efficient vehicle can help improve employee satisfaction and retention, which is particularly important in industries where skilled drivers are in high demand.

# The Bottom Line

Transitioning to electric vans offers contractors numerous benefits, from significant cost savings and sustainability advantages to enhanced operational efficiency and regulatory compliance. As EV battery range continues to improve and more incentives become available, now is the perfect time for contractors to consider electrifying their fleets and position themselves for success in an increasingly eco-conscious and cost-sensitive market.

By making the switch, contractors not only future-proof their business but also contribute to a cleaner, greener future for all.

# Pay Less for EV Vans and Electrical, HVAC, and Plumbing Supplies

Join the 3,000+ contractors across the U.S. that use Raiven's purchasing platform to save 7% to 30% on vehicles, wire, breakers, conduit, tools, HVAC and plumbing parts and equipment, EV charging stations, battery storage, and more.

How does Raiven get these savings? Raiven aggregates the collective buying power of all its members and negotiates deep discounts, advantageous service terms, and priority access with industry-leading distributors and manufacturers, such as ABB, Alpscontrols, Carrier, ChargePoint, Ferguson, Grainger, Graybar, HD Supply, Home Depot, Lowe's, Office Depot, Sunbelt Rentals, Schneider Electric, United Rentals, and more!

Through <u>Raiven's marketplace</u>, contractors can access exclusive discounts, compare products, and make informed purchasing decisions, all in one place. Whether you're an <u>Electrical Contractor</u> needing EV vans, charging stations, and switchgear or an <u>HVAC contractor</u> needing gas powered vans, package units, or air filters, Raiven can save you time and money. Raiven's data-driven insights help you make informed purchasing decisions.



Minimizing costs is critical to any HVAC business model, and supplier discounts help keep costs low when purchasing the parts and supplies that your business needs. But how do HVAC contractors secure the best discounts for their business?

# **Executive Summary**

The HVAC contracting business can be lucrative, expected to total <u>\$368 billion by 2030</u>. But it is also very competitive with over 105,000 HVAC companies in the U.S.

With so much competition, HVAC contractors need any edge they can get, and getting substantial supplier discounts on essential parts, supplies, and equipment can make a big difference on a balance sheet. The two most common ways to get those discounts are by undertaking individual negotiations with each supplier or by becoming a part of a group purchasing program (GPP). Read on to learn more about these two options.

## The basics of group purchasing programs

By definition, a GPP is a program where many buyers of the same or similar products band together as a group to negotiate better pricing from suppliers using their combined purchasing power. By leveraging this power, participants can often obtain deeper discounts collectively than individually.

GPPs originated with healthcare Group Purchasing Organizations (GPOs) in the early 1900s. Since that time, the concept has expanded to other vertical industries, such as software-based GPPs, which have recently emerged as powerful, productive entities.

Additionally, many GPPs offer services and tools, including digital purchasing platforms, that are less formal than GPOs, but they have advantages in speed and reach a wider audience. GPP's are also not as limited as a classic GPO and may include more companies or different types of companies in one buying group.

The HVAC contracting business can be profitable year-round, but it requires skilled financial management to accomplish, primarily due to <u>HVAC Contractors' profit margins</u> being volatile, largely due to high labor costs.

Because of this, most contractors' gross profit margins on equipment and supplies are approximately 45% higher than they are for labor, making up a large portion of your overall profit margins. Add in supplier discounts and that number can increase even more, making supplier discounts critical to an HVAC contractor's bottom line.

# The disadvantages of negotiating with suppliers individually

Negotiating these discounts can be accomplished without the help of a third party; however, there are several challenges to consider. Negotiating with suppliers by yourself is very time-consuming. Each negotiation is a one-off and requires contacting the supplier and building a strong case. There will likely be a lengthy dialogue consisting of a series of offers and counter-offers before hopefully settling on a number that you and your supplier can live with.

Additionally, you will have to periodically redo this process as contracts expire and circumstances change. Since we all know that time is money, this process makes it debatable whether or not any discounts you obtain are truly cost-effective when compared to the time and money required.

You can imagine what a time drain that is if you have to repeat this process with each supplier, especially if you have a long list of suppliers you purchase from. If you have multiple suppliers, you could spend weeks or even months of your time in negotiations.



It is also very difficult to compete with other businesses involved with GPP's, as their combined purchasing power can be very persuasive. Businesses negotiating together have built-in advantages that

are often difficult to overcome. For starters, suppliers have limited time as well and would rather negotiate with an entire group than an individual contractor.

# Group purchasing advantages

GPPs have built-in leverage over suppliers due to them buying a wider range of products in higher volumes. This encourages suppliers to be more lenient in the negotiation process as GPP's can promise them a larger steadier source of revenue than an individual business.

## Group purchasing power vs. supplier margins

Like all businesses, suppliers are protective of their profit margins, and discounts hurt these margins. However, since groups buy more, these discounts can be offered due to groups buying in larger volumes.

As a general rule, suppliers typically do not mind smaller margins if they make it up in revenue. They are more willing to offer the best discounts to those wielding the most purchasing power.

# Groups more easily demand supplier attention

Suppliers have limited time as well, so negotiating with each contractor may not be something they want to do. A GPP can more easily get a supplier's attention because it can promise a lot of revenue through only one negotiation process.

GPPs also help suppliers manage their supply chains and forecast needed inventory levels. A GPP's buying history is more predictable due to the larger pool of purchasing data at their disposal. Based on that history, suppliers can forecast sales more comfortably and offer larger discounts.

# Group purchasing helps leverage your precious time

When you are running a business, there are never enough hours in a day. Time spent negotiating with suppliers might be better used elsewhere.

Chasing discounts from multiple suppliers is time-consuming, and the more suppliers you have, the more time it takes. Even if one has the time to undertake this process, given the advantages of GPPs, your discounts are still likely to be lower and, therefore, may not be worth the effort.

# Raiven's group purchasing power saves you time and money

While there are many GPP's out there, Raiven is one of the few solely focused on contractors and facility managers; thereby, offering some of the best services and discounts for contractors. By partnering with Raiven, you not only get better discounts on the parts and supplies that contractors buy the most, but you also get to save time you would have spent negotiating with each of your suppliers thanks to their numerous partnerships with industry-leading distributors and manufacturers. Our Raiven contractor platform is the HVAC contractor's go-to source for group purchasing power, and it provides automated procurement, the best discounts anywhere on supplies and equipment, as well as supply chain management tools to optimize your business' purchasing and procurement processes. <u>Contact us</u> today for more information or a demo.

#### Fluke Tools Now Available in Raiven Marketplace, Featuring the New FEV150



**Irvine, CA – [DATE]** – Raiven, a leading procurement platform for contractors and facility managers, is excited to announce the addition of Fluke tools to its growing marketplace. This partnership brings Fluke's renowned precision measurement instruments and diagnostic tools to Raiven's extensive marketplace. Fluke is the leader in multimeters, thermal cameras, calibration tools, testing equipment, eMobility, and more. One of their newest innovative products is the FEV150 Electric Vehicle Charging Station Analyzer. The FEV150 is designed to simulate the presence of an electric vehicle for testing the functionality and safety of an EV charger after it's been installed. This advanced tool ensures EV charging stations have been installed and operate properly without needing an actual electrical vehicle to perform the testing. This enables electrical contractors to be far more efficient in the installation process and provides peace of mind for EV owners.

#### Key Features of the Fluke FEV150 include:

- Comprehensive Testing: Simulates vehicle charging to test the entire EVSE system.
- Safety Assurance: Verifies the safety and functionality of charging stations.
- **User-Friendly Interface:** Easy-to-use controls and clear display for accurate diagnostics.
- **Robust Design:** Built to withstand the rigors of field use, ensuring long-term reliability.

"We are thrilled to offer Fluke's exceptional tools in the Raiven Marketplace," said Brett Knox, CEO of Raiven. "Fluke's reputation for quality and innovation perfectly aligns with our mission to provide top-tier products to our members. The addition of the FEV150 is particularly timely as the demand for electric vehicle infrastructure continues to grow."

This collaboration with Fluke expands Raiven's product offerings, providing electrification professionals with access to reliable tools that enhance their capabilities. Raiven members can now benefit from the precision and dependability that Fluke tools are known for, all while taking advantage of Raiven's streamlined procurement process and competitive pricing.

For more information about the Fluke FEV150 and other Fluke tools now available in the Raiven Marketplace, visit <u>Raiven Marketplace</u>.

**About Raiven:** Raiven is a premier purchasing and supply chain management software platform that enables contractors and facility managers to optimize their procurement processes. By leveraging group purchasing and AI-driven algorithms, Raiven helps businesses achieve significant savings on their common purchases while enhancing efficiency and productivity.

**About Fluke:** Fluke Corporation is a leading manufacturer of industrial testing and diagnostic equipment, renowned for its precision and reliability. Specializing in electronic test tools and software, Fluke's products are designed to help professionals in fields such as electrical engineering, HVAC, and industrial maintenance ensure safety and efficiency in their operations.

# Contact

Jeff Golden (503) 709-0286 jeff.golden@raiven.com



# **SUCCESS STORY**

Unifi reduced costs and improved purchasing compliance by implementing a Private Marketplace from Raiven

#### **The Situation:**

Unifi (formerly Delta Global Services) needed a partner to consolidate suppliers, reduce rogue/maverick spend, increase compliance, integrate with Oracle and reduce their overall procurement costs.

#### The Challenge:

- Unifi is the largest Aviation Services company in North America.
- \$700M in revenue, 19,000 employees, 200+ ship-to locations.
- Ramp/passenger handling, cabin/cargo services, aircraft ground support, security, skycap services, flight control, and facilities/janitorial.

#### **The Solution:**

- Unifi joined Raiven's group purchasing program.
- Raiven built a Private Marketplace, including our suppliers and select Unifi suppliers.
- We integrated with their ERP provider Oracle.
- Unifi received deeper discounts from our supplier programs w/less suppliers to manage.
- Trained over 300 buyers nationally to ensure compliance.

#### The Results:

- Centralized single Unifi Marketplace that all 300+ buyers use to procure products.
- Substantially reduced their product costs and purchasing costs
- Consolidated suppliers with less resources needed to manage them
- Rogue spend reduction pushes purchases to lower priced preferred suppliers.
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Unifi, formerly Delta Global Services, is the largest Aviation Services company in North America with \$700m in annual revenue.

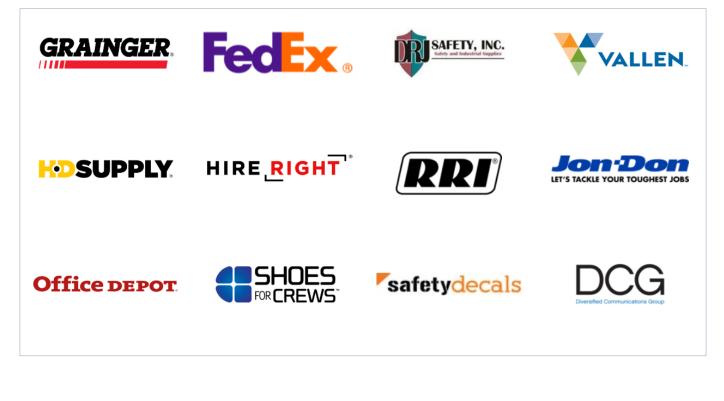


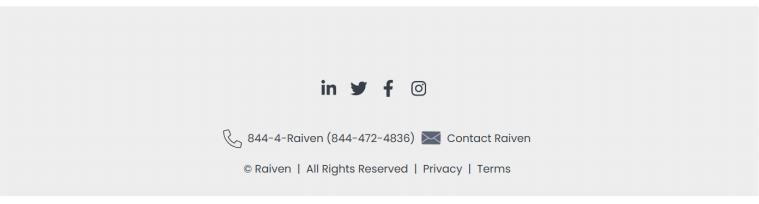


- Less invoices to cut, no audits to conduct.
- Oracle integration increases efficiency and saves time especially in soft costs.



# Suppliers used by Delta/Unifi





#### New Rewards Program from Raiven

- From: Jim Ammons (jim.ammons@raiven.com)
- To: jb17@ymail.com
- Date: Wednesday, November 2, 2022 at 01:38 PM CDT

# This is Version 2 of 2 emails recently sent by Raiven.



# **GET REWARDS FROM HOME DEPOT!**

Raiven is excited to introduce a NEW Home Depot program **exclusive to Qmerit** contractors!

- **Receive discounts up to 30%** over the standard Home Depot Pro program. The more you buy, the higher the discount you receive!
- Earn cashback on every eligible purchase
- Earn credits toward Home Depot gift cards on every eligible purchase

To receive these incredible discounts and rewards, simply <u>sign-up for a Home Depot</u> ProXtra account.

# **REWARD PROGRAM**

# Your Total

**EXCLUSIVE HOME DEPOT DISCOUNTS!** 

Discount Tier	Your Total 2022 Purchases	Product Discounts	
Bronze	\$10,000 or more	Save up to 10%	
Silver	\$30,000 or more	Save up to 20%	

Gold	\$80,000 or more	Save up to 30%
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#### SPECIAL CASH & GIFT CARD REWARDS THRU 12/31/2022!

- 1. **RECEIVE A \$25 HOME DEPOT GIFT CARD** when you <u>create a Home Depot</u> Pro account.
- 2. Receive .5% 2% cashback on all eligible purchases from 10/1 to 12/31/2022\*
- RECEIVE A HOME DEPOT GIFT CARD worth .5% of all eligible purchases from 10/1 to 12/31/2022\*\*

#### **OTHER BENEFITS**

- All eligible purchases count toward additional Home Depot bonus perks
- · Free delivery to jobsite on qualifying orders
- Dedicated account team
- Online access to all purchases from your ProXtra ID accounts

#### **SIGN UP NOW!**

#### **GREAT NEWS, THE REWARDS CONTINUE IN 2023!**

In 2023, you'll receive the same Home Depot discounts and rewards based on your 2023 purchases, **PLUS**, we will be expanding the reward program beyond just **Home Depot**. Other participating suppliers and manufacturers will contribute rewards so the more you spend, the more cash you receive!

Stay tuned, we'll be providing more information in December!

If you have questions, please let me know Thanks,

Jim Ammons Director, Business Development



\* Cashback reward % is based on the type of products you purchase.

\*\*Your \$25 gift card will be sent after you've assigned a credit card to your ProXtra account. Your cashback reward and Home Gift Card will be sent no later than March 1, 2023, based on your total spend between 10/1/2022 and 12/31/2022.



844-4-RAIVEN (844-472-4836) Raiven, 2 Venture, Suite 550, , Irvine,CA,92618,, <u>Unsubscribe Manage Preferences</u>

# SimpleSwitch: Avoid Electrical Panel Upgrades for EV Chargers

From: Joshua Banks (joshua.banks@raiven.com)

- To: jb17@ymail.com
- Date: Thursday, November 10, 2022 at 01:01 PM CST

**Email Recently Sent By Raiven** 



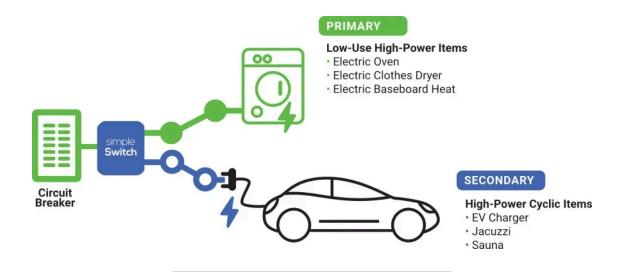


# **Alternative to Panel Upgrades**

Raiven is proud to introduce our newest supplier to the Raiven Marketplace, **simpleSwitch**, presenting an alternative to costly and complicated panel upgrades.

With the growth in demand for in-home EV chargers, many are running into issues with existing electrical panels not having the capacity to properly support a Level 2 EV charger addition. **SimpleSwitch** is an ev charging solution that allows you to share power between two 240v high-power outlets, avoiding a panel upgrade.

# How It Works



# What People Are Saying

"I have an AC unit that cools only. I wanted to add a 10,000 watt heater with no panel space. I either had to spend near \$9,000 for a new heat pump unit with cooling and heating or put in a new panel and new service which was costly. I found simpleSwitch uses the existing breaker space, and gives the electrical need to the product that needs the power. It only took a few hours to install."

- ERIC S. - STATE

Shop SimpleSwitch

Raiven is proud to provide our members with exclusive savings on top industry products. Our team is hard at work sourcing the next such deals for you. Thank you for being a valued Raiven client!

Please call me if you have any questions!

Raiven, 2 Venture, Suite 550, Irvine, CA 92618, 844-4-RAIVEN (844-472-4836) Unsubscribe Manage preferences

## Congrats Your Special Square D Pricing Is Active!

From: Joshua Banks (joshua.banks@raiven.com)

- To: jb17@ymail.com
- Date: Tuesday, June 13, 2023 at 02:00 PM CDT

This is a clone of an email recently sent by Raiven.



# You can now save 25% - 50% on Square D Products!

Congrats, you now have **deeply discounted prices with Graybar on Square D product!** Raiven is excited to announce this exclusive pricing we have negotiated for you!

Qmerit's contractor network has over \$1 billion in buying power and collectively purchase millions from Graybar, so Qmerit and Raiven used this

purchasing power to get you **25% to 50% in savings on over 1,000 Square D products**. These prices are exclusive to Qmerit contractors!

# If your price is lower on one of the items listed below – we will send you a \$25 gift card just for letting us know.

#### **Examples Of These Incredible Prices**

Item Number	Description	Average Contractor Price	NEW GRAYBAR PRICE	COST SAVINGS
HOM4080M200PC	200A Main Breaker 40sp Panel	\$208.14	\$152.30	27%
HOM115	Single Pole 15A Breaker	\$6.55	\$4.66	29%
HOM250	Double Pole 50A Breaker	\$14.55	\$10.63	27%
HOM250GFI	Double Pole 50A GFI Breaker	\$118.84	\$88.55	25%
RC816F200S	Meter Housing 200A 8 Space	\$301.98	\$214.75	29%
QO250GFI	Double Pole 50A QO Breaker	\$120.49	\$90.13	25%

If your prices do not match these, please give me a call!

These exclusive prices are available across the Square D line, including:

- Homeline and QO Standard, Tandem, GFI and Arc Fault Breakers
- Homeline and QO Panels, CSEDs, Load Centers, and Disconnects
- Meter Housings
- X Series Sensors
- Outlets, Receptacles, and Wall Plates

Your savings don't stop with Square D products, you will see savings on hundreds of other Graybar products.

# How to Access these Great Prices!

#### Three easy ways:

- 1. Just login to Raiven Marketplace and click on the Graybar tile, and find the Square D product you want to buy.
- 2. Call Graybar at 314-573-2647 and ask for Rachel Cain.
- 3. Email Rachel Cain your order

Remember, you also receive up to **50% discounts from over 25 other suppliers**, including: Grainger, Home Depot, Lowe's, Sunbelt Rentals, Office Depot, and great discounts on charging stations and battery storage from ChargePoint, EnelX JuiceBox, Emporia, ElectriQ Power, Lectron, Wallbox, and more!

Shop Now

If you have any questions or if I can be of any assistance, I'd be happy to hear from you.

Thanks,

Raiven, 2 Venture, Suite 550, Irvine, CA 92618, 844-4-RAIVEN (844-472-4836) <u>Unsubscribe Manage preferences</u>

#### Save 25% On Bulk Orders of DCC

- From: Joshua Banks (joshua.banks@raiven.com)
- To: jb17@ymail.com
- Date: Thursday, May 18, 2023 at 02:53 PM CDT

This is a clone of an email recently sent by Raiven.



TESTING (Joshua),

Bulk pricing is now available on DCC products of 10 or more exclusively to Raiven members. When checking out with your order of 10 or more enter **RAIVEN25** in the discount code field to receive your additional discount!

Bulk pricing offer: 25% OFF 10 items or more Enter RAIVEN25 in the discount code field at checkout

**Shop Now** 

**Use code RAIVEN25** 

If you have any questions or if I can be of any assistance, I'd be happy to hear from you.

Raiven, 2 Venture, Suite 550, Irvine, CA 92618, 844-4-RAIVEN (844-472-4836) <u>Unsubscribe Manage preferences</u>

## Save 52% On THHN & Breakers Back In Stock!

From: Joshua Banks (joshua.banks@raiven.com)

- To: jb17@ymail.com
- Date: Thursday, June 8, 2023 at 02:28 PM CDT

This is a clone of an email recently sent by Raiven.



# 52% SAVINGS ON THHN! BREAKERS BACK IN STOCK!

We are seeing great savings on THHN and despite breaker prices rising, we have found some great savings for you.

Highlights include:

- THHN #2 down 52.6%
- THHN #8 down 37%
- SQD Tandem Single Pole 20A breakers are **back in stock**
- SQD Tandem Single Pole 2 20A down 24%

Check the <u>hot sheet</u> for more great prices. Look for the fire  $\diamond$  icons highlighting the best deals.

Check out all the great prices in the full hot sheet! Also check out our new Breakers Hot Sheet!

**View Breaker Hot Sheet** 

**View Full Hot Sheet** 

# **BEST DEALS THIS WEEK**

(Pricing may vary by geography)



# GE - Single Pole 20A Ground Fault

Lowe's

# \$54.88

22.8% Less

**Shop Now** 



# SQD - Tandem Single Pole 2 - 20A

Graybar

\$9.23

24.6% Less

**Shop Now** 



GE - Single Pole 15A Arc Fault Lowe's

\$54.88

5.4% less – Limited Stock



SIE - Single Pole 15A Dual Function Home Depot

# \$59.39

3% less – Limited Stock

**Shop Now** 



SQD - 50A Double Pole Breaker Graybar

\$10.63

In Stock

**Shop Now** 



SQD - 60A Double Pole Breaker Graybar \$10.63

In Stock



Romex 12/2 Solid 250 ft Graybar

\$112.68

2.2% Less

**Shop Now** 



Romex 14/2 Solid 250 ft Graybar \$76.07

14.6% Less

**Shop Now** 



Romex 6/3 Stranded 125 ft Graybar \$346.37

3% Less



# Romex 8/3 Stranded 125 ft Graybar

\$237.00 3% Less

**Shop Now** 



THHN #2 Stranded 1000 ft Lowe's \$1405.35 52.6% Less

**Shop Now** 



THHN #4 Stranded 1000 ft Lowe's \$929.50

13% Less



## THHN #6 Stranded 1000 ft

Lowe's

\$566.66 18.9% Less

Shop Now



THHN #8 Stranded 1000 ft Lowe's \$391.24 37.9% Less

**Shop Now** 

**View Full Hot Sheet** 

**View Breaker Hot Sheet** 

Want other products tracked? Reply to this email with your list!

You are receiving the Raiven Electrical Hot Sheet as part of the Qmerit Network.

Raiven, 2 Venture, Suite 550, Irvine, CA 92618, 844-4-RAIVEN (844-472-4836)
<u>Unsubscribe Manage preferences</u>

#### Your Refrigerant Savings Are Ready!

From: Bethany Lewis (bethany.lewis@raiven.com)

- To: jb17@ymail.com
- Date: Tuesday, June 6, 2023 at 04:35 PM CDT

This is a clone of an email recently sent by Raiven.



# SAVE AS REFRIGERANT PRICES RISE!

Refrigerant prices have gone up throughout the market with further increase expected. Get the best prices available with your Raiven membership.

We have negotiated discounts with Carrier for Raiven members on half pallets (20) and full pallets (40) of refrigerant.

Stock is available and prices are only good till 6/15/2023

To order please <u>email Nick Pinion</u> with your specifics and a quote will be provided for your confirmation.

Unit price is for half & full pallets. Drop shipped orders only.



R134A 30lbs Carrier - National \$351.76 / each In Stock

Order



**R404A 24lbs** Carrier - National



In Stock

Order



R-407C Carrier - National \$375.29 / each In Stock

Order



**R-410A** Carrier - National



In Stock

Order



R22 30lb Cylinder Carrier - National \$1,170.59 / each In Stock

Order

# Want other products tracked? Reply to this email with your list!

You are receiving the Refrigerant Hot Sheet as part of your Raiven membership.

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