

Display Ad.
(Designer assisted.)



Raiven

Schedule a call
raiven.com/save

WIN MORE JOBS, MAKE MORE PROFIT!

Pre-negotiated discounts - Average savings of 30%

Baker
Distributing Co.

GRAINGER
SUPPLY

ICE

FERGUSON

Home Depot

SUNBELT
INDUSTRIES


KOCH FILTER

Partnership badge for sharing on website, social, and email.











(Designer assisted.)



Email design.



Save up to 30% at your favorite suppliers



Save up to 30% on equipment, parts, and supplies with your new purchasing solution. Access pre-negotiated discounts at 40+ suppliers through our partner [Raiven](#), and streamline your payments with Coast's virtual cards.

- **Big discounts at top suppliers.** Save an average of 16% when you shop at Home Depot, Lowe's, Graybar, Ferguson or Carrier without changing your purchasing process. Raiven's \$2 billion buying power secures higher rebates than you could achieve on your own.
- **Simplify your purchasing.** Order supplies from one marketplace, eliminating time-consuming phone orders, email threads, and supplier negotiations. When it's time to pay, leverage Coast's virtual cards for a convenient and secure transaction.

How it works

Access Raiven's discount network by becoming a member. As a Coast customer, you'll enjoy an exclusive reduced rate of just \$79 per month, down from the regular \$139. [Learn more about the offer here.](#)

Interested? Click the link below, and a team member will connect with you to tell you more about our purchasing solution and assist with your setup.

[Connect with our team](#)

Graphic for social, website, and email promotion.

Raiven **Webinar**

Creative Ways To Grow Your Business
With Promotional Products



25 January 2023
1:00 PM - 1:30 CST



- Creative Product Uses
- Customizing Gifts Based on Audience
- New Products & Ideas
- Promotional Success Stories



Rob Paul
President of SwagWorld

Social media post image.

WE ARE **HIRING**

OPEN POSITIONS

- Growth Product Manager
- Product Manager
- Customer Success Rep
- Inside Sales Rep – HVAC
- Inside Sales Rep – Electrical

Apply on our website

raiven.com/careers




Graphic for social media, email, and website.

COMING SOON
FOLLOW FOR MORE

ELECTRIQ  POWER

www.raiven.com/follow

Social media post.





Raiven

May 24, 2024 · 🌐


...


We express gratitude for the bravery of the fallen American soldiers. Wishing everyone a Memorial Day filled with reflection and appreciation for our heroes.





 Boost this post to get more reach for Raiven.


Boost post

 1






 Like


 Comment

 Share



Comment as Joshua Banks



 You're commenting as Joshua Banks.

Landing Page Design



Concealed Market Dynamics Revealed

The Q3 2024 Electrical Supply Chain Outlook from Raiven highlights a 2.7% rise in the electrical materials pricing index, driven by copper shortages, increasing power demand, and high shipping costs. Find out why Copper is facing supply challenges leading to significant price pressures and how infrastructure expansion, the rise of data centers and EVs, shipping constraints, and ongoing tariff impacts will impact pricing in Q3.

The Q3 Outlook provides insight into:

1. Will copper inventory levels remain low?
2. Is the energy transformation from fossil fuels to electricity impacting prices?
3. How will Biden's new steel and aluminum tariffs impact prices?
4. Are lead times on switchgear and other products increasing or declining?
5. What happens if the east coast Longshoremen strike in Q4?

Stay ahead of the curve and make informed decisions for your business with the Raiven Q3 2024 Electrical Supply Chain Outlook. Download the full report.

Get the Full Electrical Outlook

First name *

Last name *

Email *

Phone number (Optional)

Company name *

protected by reCAPTCHA

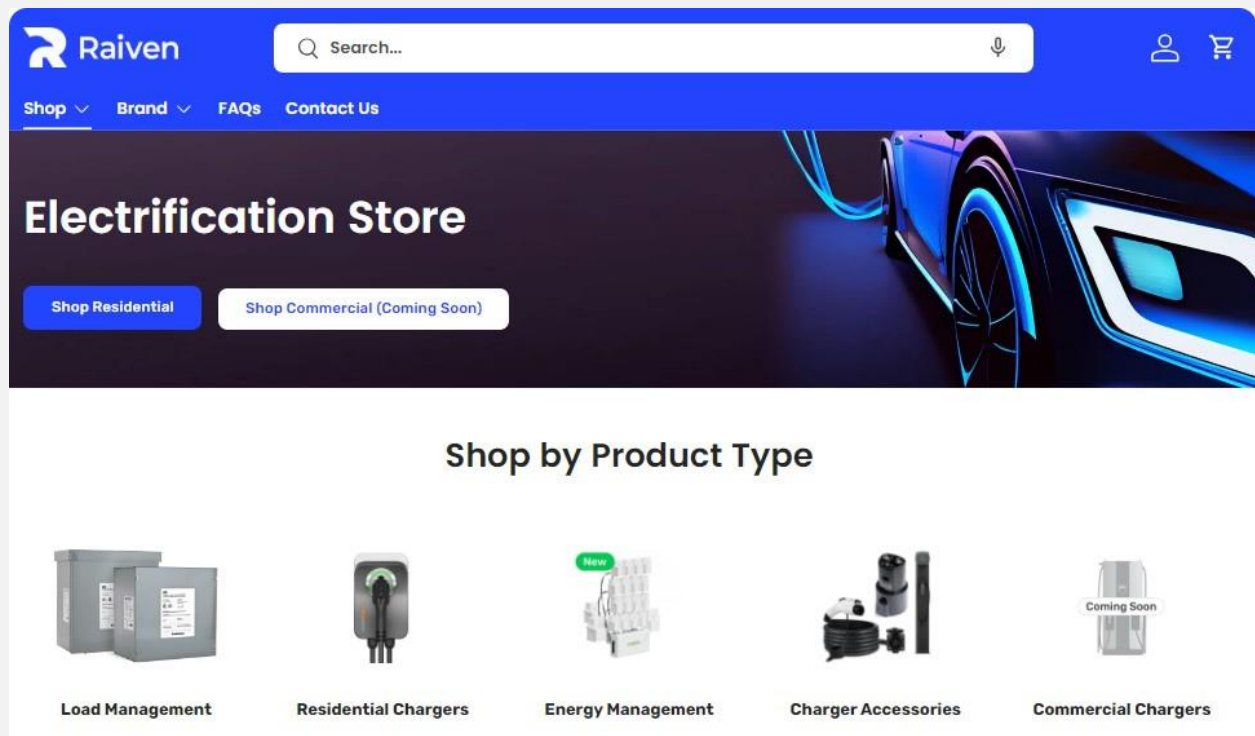
[Privacy](#) - [Terms](#)



Download

E-Commerce Website

(Designer collaboration.)



Landing Page Design

[Solutions](#) [Industries](#) [Resources](#) [About Us](#) [Learn More](#)

SUCCESS STORY

Unifi reduced costs and improved purchasing compliance by implementing a Private Marketplace from Raiven

The Situation:

Unifi (formerly Delta Global Services) needed a partner to consolidate suppliers, reduce rogue/maverick spend, increase compliance, integrate with Oracle and reduce their overall procurement costs.

The Challenge:

- Unifi is the largest Aviation Services company in North America.
- \$700M in revenue, 19,000 employees, 200+ ship-to locations.
- Ramp/passenger handling, cabin/cargo services, aircraft ground support, security, skycap services, flight control, and facilities/janitorial.

The Solution:



- Unifi joined Raiven's group purchasing program.
- Raiven built a Private Marketplace, including our suppliers and select Unifi suppliers.
- We integrated with their ERP provider Oracle.
- Unifi received deeper discounts from our supplier programs w/less suppliers to manage.
- Trained over 300 buyers nationally to ensure compliance.

The Results:


- Centralized single Unifi Marketplace that all 300+ buyers use to procure products.
- Substantially reduced their product costs and purchasing costs
- Consolidated suppliers with less resources needed to manage them
- Rogue spend reduction pushes purchases to lower priced preferred suppliers.
- Less invoices to cut, no audits to conduct.
- Oracle integration increases efficiency and saves time – especially in soft costs.



Unifi, formerly Delta Global Services, is the largest Aviation Services company in North America with \$700m in annual revenue.



Suppliers used by Delta/Unifi

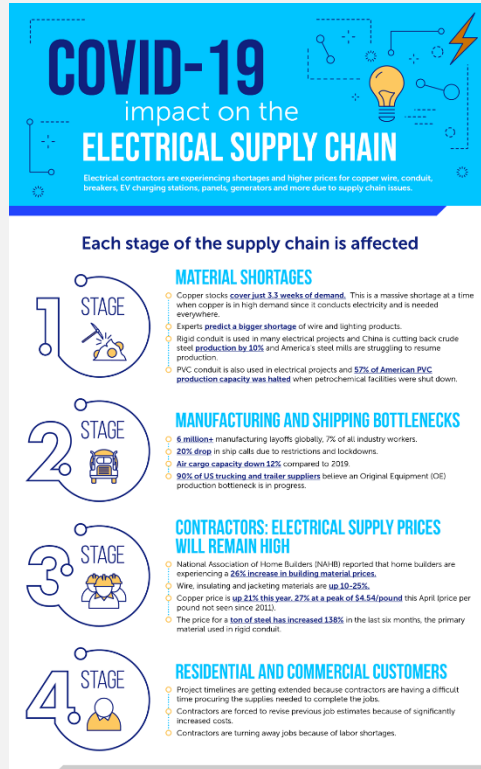


[in](#) [t](#) [f](#) [i](#)

844-4-Raiven (844-472-4836) [Contact Raiven](#)

© Raiven | All Rights Reserved | [Privacy](#) | [Terms](#)

Infographic for sharing on website and social. (Designer collaboration.)



BUY SMARTER AND MORE EFFICIENTLY
Our software and purchasing program saves you money while helping your employees make the best and quickest purchasing and sourcing decisions.
www.raiven.com



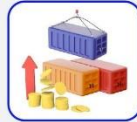
BUY SMARTER AND MORE EFFICIENTLY
Our software and purchasing program saves you money while helping your employees make the best and quickest purchasing and sourcing decisions.
www.raiven.com

Infographic for use on website, social media, and email.
(Designer collaboration.)

2024 1H Electrical Supply Chain Update

Key Insights

- 1 In 1H 2024, we expect the electrical supply chain to be relatively flat, with potential volatility from three drivers:



• Increased Oceanic Shipping Costs



• Potential Ceiling on OEM Price Increases



• Deflation in China

- 2 Electrification projects will continue to increase demand but lead times for electrical equipment will decrease.

- 3 Demand for electrical equipment in 2024 will be led by Arizona, California, Georgia, Texas, and Virginia.



Contributing Factors

Oceanic Shipping Costs:

- Shipping costs increased by 160% due to events such as a drought in the Panama Canal and Houthi attacks in the Red Sea.
- Container shipping rates rose significantly, impacting material pricing.

OEM-Driven Price Increases:

- Softening demand and a potential market ceiling on Original Equipment Manufacturer (OEM) price increases.
- The Purchasing Manager Index indicates manufacturing contraction and a shift in focus toward cost reduction.

China's Economic Challenges:

- China is experiencing deflation and economic contraction.
- Factors include a declining population, a burst property bubble, and geopolitical tensions leading to a nationalistic approach.

Material Lead Times:

- Overall lead times remain higher than pre-COVID levels but are experiencing a reduction.
- Stable lead times for major items, with the potential for a gentle easing throughout 2024.

Electrification Trends:

- U.S. electric vehicle sales are predicted to grow 20-30% in 2024.
- Potential impacts of government initiatives like the Inflation Reduction Act (IRA) on the electrification sector.

U.S. Market Projections:

- Anticipation of significant growth in Arizona, Texas, Georgia, California, and Virginia.
- Double-digit growth is expected in the Southeast and mid-Atlantic regions.

What Actions Should I Take To Prepare for 2024?



Become an expert in electrification



Shop recently sourced and local commodities



World Events have an immediate impact on Pricing



Raiven is a leading purchasing and procurement platform enabling contractors and facility managers to digitally transform their procurement process and obtain significant discounts on their common purchases. Raiven's cloud-based procurement platform helps businesses purchase smarter and more efficiently through patent-pending AI algorithms that find in-stock products at the lowest prices.

Infographic for use on website, social media, and email.
(Designer collaboration.)

Q2 2023 Electrical Supply Chain Update

Electrical Products On Track for 1-2% Increase Through Q2 2023

Despite a 3% increase in the overall electrical parts pricing index for Q1 2023, Q2 results show an easing in pricing that we believe will net down to an overall YTD increase of 1-2% by the end of Q2

Manufacturers have announced a 4-7% increase in Q3 2023 for:



Switchgear

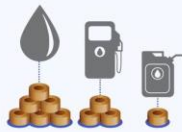


Lighting



Generators

Projects that can be scheduled in Q2 would benefit.



Stable Oil prices



Delayed growth in Chinese Demand



Higher Interest Rates

have all contributed to an easing in electrical product pricing during the second half of Q2

Current 15KV lead times range 60-75 weeks which remains 4x longer than pre-Covid but is off the highs of 2022.



Copper Watch

While China's growth rebounded in Q1 2023, the pace has lagged expectations.
GDP expects 3.0% -3.5% for the year.
The result is a short-term relief of copper pricing.



© 2023 Raiven. All rights reserved.
@http://Raiven.com

Raiven is a leading purchasing and procurement platform enabling contractors and facility managers to digitally transform their procurement process and obtain significant discounts on their common purchases. Raiven's cloud-based procurement platform helps businesses purchase smarter and more efficient through patent-pending AI algorithms that find in-stock products at the lowest prices

Social media post.
(Designer collaboration.)



WE'RE LOOKING FOR

SOCIAL MEDIA & WEB INTERNS

GET PAID TO CAPTURE #SANJACLIFE



An Equal Opportunity Institution

Graphic for social media, email, and website.

(Designer assisted.)



INSTALLMENT PLAN PAYMENT DUE

MONDAY, JULY 6 by 7 P.M.

**SAN JACINTO
COLLEGE**

An Equal Opportunity Institution

Social media post.

(Designer assisted.)



**SAN JACINTOSM
COLLEGE**

Graphic for sharing on social, website, and email.

(Designer assisted.)





LOWE'S DATA SHEET



Key Raiven Benefits –

- Savings on most of Lowe's online catalog
- National Account Support

Savings –

- Average Discount – 5-7%
- Additional Savings with Lowe's MVP Rewards

Key Lowes' Benefits –

- MVP Rewards
- Delivery Discounts on Select Orders
- Dedicated Pro Associates
- Dedicated Pro Services

Shipping –

- Some orders will qualify for discounted or free shipping.

Selling Points –

- For current Lowe's buyer's savings will be added to existing pricing to add additional savings.
- Support from the Lowe's national account team
- MVP Perks give even further benefits (gift cards, new perks, and other items)

Account Setup / Payment –

- Raiven Members can enter our Raiven code into their account to be added to our program.
- Once they enter the code Lowe's will review the account.
- Once approved (avg one week) their pricing discounts will be active.
- <https://www.raiven.com/lowes-and-raiven>

CONTACT: • CustomerCare@Lowes.com • 1-800-725-6714

Banner image for email.




Email & Website Banner

(Designer assisted.)



Social media post
(Designer collaboration.)



Raiven
May 8, 2024 · 🌐

Q2 2024 is here, and we're already seeing some defining electrical supply pricing trends for the year.

Our latest findings reveal a 2.5 to 3% price increase for core supplies, including switchgear, fuses, transformers, and circuit breakers.


We attribute this trend to the high demand for switchgear in the data center market, strong economic activity in India and China, and the upcoming U.S. elections.

Download our Q2 2024 Electrical Supply Chain Outlook to learn more about electrical supply pricing trends and what to expect for the rest of 2024: <https://www.raiven.com/supply-chain-outlook-q2-2024>


#Raiven #ElectricalContractors #ElectricalSupplyChain #Electricians

Our Electrical Supply Chain Outlook for Q2 is Out


Prepare for the Strong Undercurrents




Switchgear, fuses, transformers, and circuit breakers account for nearly 50% of total spending for the electrical materials market. Their collective price spike is expected to be 2.5% to 3.0% for the quarter.




Based on high demand, political instability, and economic growth in key regions, we project a 7-8% increase in core materials prices by the end of the year.




Want actionable advice? Download the full report





 Boost this post to get more reach for Raiven.


Boost post


 1


1 share

 Like

 Comment


 Share


 Comment as Joshua Banks



⚠️ You're commenting as Joshua Banks.

Social media post.
(Designer collaboration.)



Raiven
1,302 followers
4mo • 

...

Electrical supply prices rose by 2.7% during Q2 2024, twice what experts predicted. Raiven predicts a 2-3% quarterly increase for the remainder of 2024.


Two key elements are driving electrical supply prices higher:


- Copper inventory is low, and demand is high. Copper prices rose by 6.7% during Q2 2024, and demand will continue increasing due to infrastructure and electrification projects.
- Container freight prices are 300% higher than historical averages, partly due to interruptions from pirate and terrorist activities.

Explore these trends in detail in our quarterly outlook and discover actionable insights from supply chain experts: <https://lnkd.in/ddtfsnKq>

#Raiven #ElectricalContractors #ElectricalSupplyChain #Electricians

Discover the latest electrical supply chain insights in our Q3 outlook







Copper prices increased by **6.7% during Q2 2024**.
Low inventory and high demand are contributing to high supply prices.




Container freight is **300% higher** than historical averages. Shipping challenges mean longer lead times for switchgear, transformers & more.





Download our outlook for the latest electrical supply pricing trends and actionable insights for your inventory.


 5


2 reposts

 ▾

 Like

 Comment

 Repost

 Send

Graphic for usage in social, website, and email.
(Designer collaboration.)

Our Electrical Supply Chain Outlook for Q2 is Out



Prepare for the Strong Undercurrents



Switchgear, fuses, transformers, and circuit breakers account for nearly 50% of total spending for the electrical materials market. Their collective price spike is expected to be 2.5% to 3.0% for the quarter.



Based on high demand, political instability, and economic growth in key regions, we project a 7-8% increase in core materials prices by the end of the year.



Want actionable advice? Download the full report